

#### Executive Officers





**Executive Vice President** Grand Rapids Market President and Bank



Cindy Kole Executive Vice President Chief Operating Officer



Matt Morgan, CPA, CBCM Senior Vice President Chief Financial Officer Chief Technology Officer Secretary and Treasurer



**Executive Vice President** Chief Credit Officer

#### Board of Directors Larry D. Lueth. Chairman

John M. Schreuder, Chairman Emeritus Daniel E. Bitzer Eric V. Brown, Ir. loseph Calvaruso James DeKruyter lames S. DeMoss David G. Echelbarger James S. Gunderson David L. Holmes Ben Ipema Edward B. Montgomery Sondra K. Phillips Virginia M. Seyferth Joshua T. Weiner

Emeritus: John M. Dunn

## LETTER TO OUR Shareholders

First National Bancorp, Inc., the parent company of First National Bank of Michigan ("FNBM") continued to experience growth for the fourteenth straight year. FNBM's total assets were \$767 million as of December 31, 2020, up 21% from December 31, 2019. Our loan portfolio grew by \$54 million, an increase of 11% largely driven by the Paycheck Protection Program ("PPP") loans in support of our community, businesses, and non-profit organizations. As of 12/31/2020. Net Income of \$6.0 million is 11% below last year's Net Income of \$6.8 million as we added an additional \$1.3 million to the Loan Loss Reserve compared to last year for future potential credit losses. Our Net Income before Income Tax Expense and Loan Loss Provision Expense, also known as Pre-Tax Pre-Provision ("PTPP") grew by 11% for 2020 to \$9.8 million from \$8.8 million for 2019.

Undeterred by the ongoing COVID-19 pandemic, our employees continue to get the job done and have adjusted well, despite the many challenges. The teamwork amongst all of our employees continues to be a priority as we focus on meeting our customer's and community's needs.

During 2020, our employees volunteered a total of 857 hours and as a bank, we made a number of charitable contributions in each of the markets we serve.

We implemented a Diversity, Equity and Inclusion Committee and partnered with the Grand Rapids Chamber to complete a DEI assessment and go forward plan. Al Hoffman was appointed by the FNBM Board of Directors as the Bank's Diversity, Equity and Inclusion Officer.

The decision to expand our presence to Northern Michigan was made late 2020, with the opening of a Loan Production office in Traverse City in January 2021. We are fortunate to have hired Sam Drelles, a highly regarded and experienced Commercial Banker to serve this area.

FNBM's stock was valued at \$42.50 per share at December 31, 2020, an increase of 6,3% from the September 30, 2020 value of \$40.00. The increase reflects the strong financial performance of FNBM during the fourth guarter and the improving economic and market conditions. In 2020. FNBM's stock value declined 13% from \$49,00 to \$42,50. This decline in value was entirely related to the COVID-19 pandemic. By comparison, publicly-traded bank stocks were down more than 15% during 2020.

We appreciate your referrals, investment, and the commitment you have placed in our Bank. If you have questions regarding the Bank or your investment in First National Bancorp, Inc., please let us know.

Together, We are First. Sincerely.

Daniel & Bite Lang b. Luth

Daniel E. Bitzer President & CEO

Larry D. Lueth Chairman of the Board

### 2010-2020 **Financial Review**

Net interest income         \$22,552,000         \$20,656,00           Provision for loan losses         1,959,000         692,00           Non-interest income         1,224,000         1,172,00           Non-interest expense         13,980,000         12,988,00           Income tax expense         1,836,000         1,369,00           Net income         6,001,000         6,779,0           Pre-Tax Pre-Provision         9,796,000         8,840,00           At Year End         Assets         \$766,948,000         \$631,720,00           Gross Loans         545,301,000         491,400,00           Allowances for loan loss (ALLL)         8,622,000         6,463,00           Other assets         230,269,000         146,783,0           Other liabilities         71,955,000         70,604,0           Shareholders' equity         66,894,000         60,691,0
Non-interest income         1,224,000         1,172,0           Non-interest expense         13,980,000         12,988,0           Income tax expense         1,836,000         1,369,0           Net income         6,001,000         6,779,0           Pre-Tax Pre-Provision         9,796,000         8,840,0           At Year End         At Year End         \$631,720,00           Gross Loans         545,301,000         491,400,00           Allowances for loan loss (ALLL)         8,622,000         6,463,00           Other assets         230,269,000         146,783,00           Deposits         628,099,000         500,425,00           Other liabilities         71,955,000         70,604,00
Non-interest expense         13,980,000         12,988,000           Income tax expense         1,836,000         1,369,00           Net income         6,001,000         6,779,0           Pre-Tax Pre-Provision         9,796,000         8,840,00           At Year End         8766,948,000         \$631,720,00           Allowances for loan loss (ALLL)         8,622,000         6,463,00           Other assets         230,269,000         146,783,00           Deposits         628,099,000         500,425,00           Other liabilities         71,955,000         70,604,00
Income tax expense   1,836,000   1,369,00   1,369,00   1,369,00   6,779,00   6,779,00   7,979,000   8,840,00   7,979,000   8,840,00   7,979,000   8,840,00   7,979,000   7,9
Net income         6,001,000         6,779,0           Pre-Tax Pre-Provision         9,796,000         8,840,0           At Year End         Assets         \$766,948,000         \$631,720,00           Gross Loans         545,301,000         491,400,00           Allowances for loan loss (ALLL)         8,622,000         6,463,00           Other assets         230,269,000         146,783,0           Deposits         628,099,000         500,425,0           Other liabilities         71,955,000         70,604,0
At Year End         9,796,000         8,840,0           At Year End         \$766,948,000         \$631,720,00           Gross Loans         545,301,000         491,400,00           Allowances for loan loss (ALLL)         8,622,000         6,463,00           Other assets         230,269,000         146,783,00           Deposits         628,099,000         500,425,00           Other liabilities         71,955,000         70,604,00
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Other liabilities 71,955,000 70,604,0
7,000,000
Shareholders' equity 66,894,000 60,691,0
Ratios (%)
Return on average assets 0.82 1.
Return on average equity 9.51 11.
Total risk-based capital ratio 12.95 11.
ALLL as percentage of loans 1.57 1.

"Today, I became a new customer of First National Bank of Michigan, after a 30 year relationship with another bank. I cannot begin to thank FNBM, their bankers, and staff for what they did for me and our small business! Our previous bank stopped taking PPP applications. The future of our business that we have worked so hard building was at stake! I knew a commercial lender at FNBM, so I reached out to him. He and his co-workers worked tirelessly day and night to get this loan done for us. Two days after I reached out, we had the loan. I am so happy to now be working with the FNBM team to ensure the success of our business."

- FNBM Customer

2010	2011	2012	2013	2014	2015	2016	2017	2018
\$6,412,000	\$7,895,000	\$8,928,000	\$10,735,000	\$12,241,000	\$13,644,000	\$15,009,000	\$16,749,000	\$19,020,000
879,000	567,000	515,000	808,000	340,000	154,000	458,000	327,000	1,005,000
1,145,000	870,000	1,087,000	1,279,000	1,136,000	1,140,000	1,195,000	1,211,000	1,060,000
4,388,000	5,022,000	5,938,000	6,627,000	7,275,000	7,613,000	8,687,000	10,239,000	11,737,000
757,000	1,018,000	1,132,000	1,340,000	1,729,000	2,214,000	1,746,000	2,681,000	1,177,000
1,533,000	2,158,000	2,430,000	3,239,000	4,033,000	4,803,000	5,313,000	4,713,000	6,161,000
3,169,000	3,743,000	4,077,000	5,387,000	6,102,000	7.171,000	7,517,000	7,721,000	8,343,000
\$176,846,000	\$204,754,000	\$250,105,000	\$311,672,000	\$355,227,000	\$416,430,000	\$456,942,000	\$483,564,000	\$574,458,000
146,649,000	162,465,000	208,446,000	246,658,000	264,901,000	301,999,000	356,360,000	386,808,000	449,476,000
2,797,000	3,268,000	3,709,000	4,534,000	4,717,000	4,871,000	5,241,000	5,578,000	6,562,000
32,994,000	45,557,000	45,368,000	69,548,000	95,043,000	119,302,000	105,823,000	102,334,000	131,544,000
146,766,000	173,575,000	216,129,000	273,427,000	310,977,000	360,301,000	366,219,000	405,375,000	479,433,000
10,225,000	8,388,000	8,424,000	10,024,000	11,463,000	18,117,000	46,661,000	29,479,000	40,469,000
19,855,000	22,791,000	25,552,000	28.221,000	32,787,000	38,012,000	44,062,000	48,710,000	54,556,000
0.95	1.11	1.09	1.13	1,21	1.24	1.22	1.00	1,17
8.04	10.35	10.28	11.78	13.22	13.52	12.91	10.28	11.93
14.03	14.05	12.84	13.47	14.27	12.24	12.23	12.64	11.72
1.93	2.01	1.78	1.84	1.78	1.61	1.47	1.44	1.46

## **Words From Our Business Partners**

"On behalf of both of our companies, FNBM did an awesome job getting the PPP loans processed. I have heard a lot of stories with other banks that did not go so well, and people missed out on these loans. Really appreciate all you continue to do for us."

- FNBM Partner



The stellar customer service, the care that FNBM has for its clients, and the relationships that we've built are the icing on the cake"

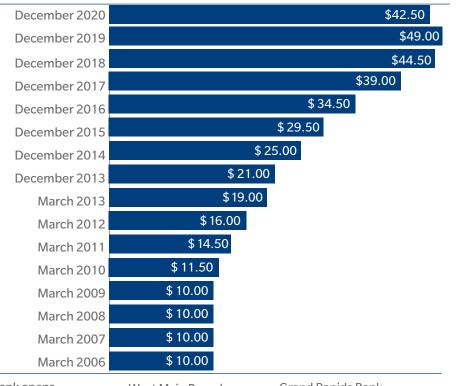
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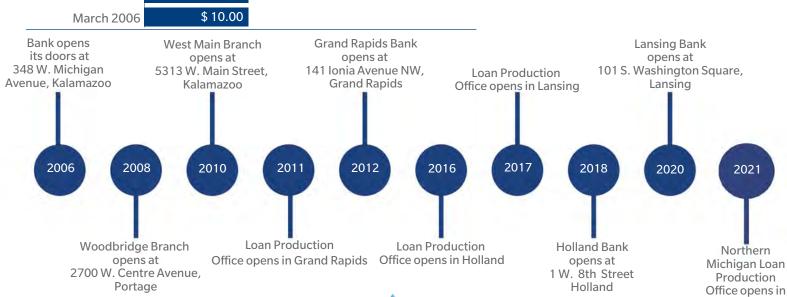
# Stock Performance

#### **Price Per Share**



"Good morning, I just wanted to mention how great First National Bank of Michigan has been to our company. Making the switch is one of the smartest things we have ever done. I'm telling anyone that will listen to me." -FNBM Customer

"Thank you so much for being an amazing bank to work with. With all the horror stories I'm hearing about in the news and from fellow executive directors in the area applying at other institutions, we are very grateful for your leadership and hard work. Seriously, THANK YOU!" -FNBM Customer





Together, We are First.

FNBMichigan.com

Downtown Kalamazoo 348 W. Michigan Ave. Kalamazoo, MI 49007

269.349.0100

Portage

2700 W. Centre Ave. Portage, MI 49024

269.488.0290

West Kalamazoo 5313 W. Main St.

Kalamazoo, MI 49009

269.250.8860

**Grand Rapids** 

141 Ionia Ave. NW, Suite 1 Grand Rapids, MI 49503

616.242.6500

Holland

1 W. 8th St. Holland, MI 49423

616.251.1200

Lansing

101 S. Washington Sq. Suite 100 Lansing, MI 48933 517.319.8000

**Traverse City** 

**Traverse City** 

Northern Michigan Loan Production Office