Board of Directors

Larry Lueth - Chairman

Daniel Bitzer - Director

Eric Brown - Director

Joseph Calvaruso - Director

James DeKruyter - Director

James DeMoss - Director

John Dunn -Director Emeritus

David G. Echelbarger - Director

David Holmes - Director

Ben Ipema - Director

Bill Manns - Director

Edward Montgomery - Director

Sondra Phillips - Director

John M. Schreuder - Chairman Emeritus

Virginia Seyferth - Director

Joshua Weiner - Director

Executive Team

Dan Bitzer - President & CEO

Jefra Groendyk - Executive Vice President & Senior Lender

Cindy Kole - Executive Vice President & **Chief Operating Officer**

Matt Morgan - Senior Vice President & Chief Financial Officer, Chief Technology Officer, Secretary & Treasurer

Steve Piper - Executive Vice President & Chief Credit Officer



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Officers

Greg Accardo Market President, Holland

Kelsey Bailey

Branch Manager, Downtown

Kalamazoo

Patty Barnas Market President, Lansing

Brian Clark

Branch Manager, Woodbridge

Nick Conlev Commercial Banker

Sam Drelles **Commercial Banker**

Sue Edwards Private Banker

Paige Gardner Credit Analyst

Cheryl Germain Controller

Andrea Goodin **Compliance Specialist**

Al Hoffman

Human Resources, Security & Training Manager, and Diversity, Equity & Inclusion

Mike Hollander Market President, Grand **Rapids**

Michelle Hoopman Branch Assistant, Grand Rapids

Dustin Hopkins Commercial Banker

Rick lackson Commercial Banker

Melody Janetzke **Branch Administration**

Specialist

David Kistler Commercial Banker

Marcus Kole Commercial Banker

Dave Koster Commercial Banker

Cynthia Lamirande Branch Manager, Holland

Deb Lang Marketing Manager

Nicole Lowcyzk **Treasury Management** Specialist

Joe Ludy

Branch Manager, West Main

Chris Mars

Kalamazoo Commercial Banking **Group Manager**

Iennifer Marsh Commercial Banker

Kim Melvin Private Banker

Brian Mick Commercial Banker

Tamara Milobinski, CTP Commercial Banker

Sara Mottl

Loan Operations Specialist

Jennifer Nemecek, CTP Treasury Management & Deposit **Operations Manager**

Emily Newman Loan Operations Manager

Shaunna Padgett Strategic & Operating Manager

Nickie Peters **Facilities Manager**

Jesse Prins Commercial Banker

Darcy Ranfeld Branch Assistant, Westside

Kathy Reenders

Branch Assistant, Woodbridge

Beth Rowley

Deposit Operations Specialist

Josh Schultz Commercial Banker

Charles Slauer Commercial Banker

Melanie Squires **Treasury Management &** Branch Manager, Lansing

Gary Stock IT Specialist

Amy Vervaras Branch Manager, Grand Rapids

Kevin Waldie Compliance Manager

Jennifer Warning Credit Manager

Henry Ziolkowski Consumer Credit Underwriter



Quarterly Report September 30, 2021

Kalamazoo **Portage Grand Rapids Holland** Lansing Traverse City (Loan Production Office)

Together, We are First.

Dear Shareholder:

The Bank continues to experience strong financial performance for the nine months ending September 30, 2021, with Net Income of \$5.9 million compared to \$3.1 million for the same period in 2020, up 90%. Nine months fully diluted earnings per share increased from \$1.56 per share to \$3.00 per share. Gross Loans are down \$6 million from September 30, 2020, a 1% decrease. The robust \$69 million in core loan growth, an increase of 15% year over year, was offset by \$75 million in Paycheck Protection Program ("PPP") loans paid off. Deposit growth continues strong and is up \$68 million, or 10% from September 30, 2020. The securities portfolio increased \$66 million from September 30, 2020 to \$190 million. The Loan Loss Reserve increased \$1.5 million from the prior year to \$10 million for a balance equal to 1.68% of Gross Loans. Year to date, the Bank has no charge-offs and maintains a low level of non-accrual loans as compared to our peers. Thus far in 2021, we added \$1.4 million to the Loan Loss Reserve compared to last year's provision of \$1.8 million for future potential credit losses for the same period. Our first 9 months of Net Income before Income Tax Expense and Loan Loss Provision Expense, also known as Pre-Tax Pre-Provision ("PTPP"), grew by 52% for 2021 to \$8.6 million from \$5.7 million for 2020.

John M. Schreuder, founding CEO of First National Bank of Michigan retired from the Bank's Board of Directors at the August 2021 board meeting. In 2018, with over 40 years of banking experience, John retired as an employee of the Bank, continuing to actively serve in various leadership roles on the Board and Board Committees. John's leadership and vision helped First National Bank of Michigan become the successful community bank it is today. Congratulations John!

James (Jim) S. Gunderson, a founding Board Member and investor of First National Bank of Michigan, passed away August 18, 2021. Jim served on the Board and various Board Committees since the Bank opened its doors in 2006. As a business owner, Jim brought a wealth of knowledge and provided valuable guidance to the Board and leadership team. We all owe Jim a debt of gratitude for his Board Governance.

The First National Bank of Michigan Board of Directors and employees appreciate the contributions made by both John and Jim during their service to the Bank. John and Jim will be greatly missed and remembered for helping to bring true community banking to the communities we serve.

The Bank's most recent stock valuation as of September 30, 2021 is \$50.00 per share, up from \$48.00 on June 30, 2021.

Together, we are First. Sincerely,

Hanuel E. Bilga

Daniel E. Bitzer Larry D. Lueth
President & CEO Chairman of the Board

CONSOLIDATED BALANCE SHEET (Unaudited) (in '000's)

Assets	09/30/2021	09/30/2020
Cash & Due from Banks	\$76,119	\$62,919
Investments	189,864	124,027
Loans		
Commercial Loans	572,248	575,252
Residential Mortgage Loans	21,656	24,543
Consumer & other loans	869	1,017
Gross Loans	594,773	600,812
Allowance for loan losses	(10,022)	(8,481)
Net Loans	584,752	592,332
Fixed Assets	6,287	6,472
Other Assets	20,101	17,475
Total Assets	\$877,121	\$803,225

Liabilities & Shareholders' Equity

\$367,952	\$275,153
219,117	213,180
140,306	171,034
73,100	73,100
4,888	6,899
805,363	739,366
18,836	19,196
46,769	40,768
5,910	3,104
244	791
71,758	63,859
\$877,121	\$803,225
	219,117 140,306 73,100 4,888 805,363 18,836 46,769 5,910 244 71,758

Our Locations: 269.349.0100 | 348 W. Michigan Ave., Kalamazoo 269.250.9960 | 5313 W. Main St., Kalamazoo 269.488.0290 | 2700 W. Centre Ave., Portage 616.242.6500 | 141 Ionia Ave., NW, Grand Rapids 616.251.1200 | 1 W. 8th St., Holland 517.319.8000 | 101 S. Washington Sq., Lansing Northern Michigan Loan Production Office

CONSOLIDATED INCOME STATEMENT (Unaudited) (in '000's)

	For the 9 months ended 09/30/2021	For the 9 months ended 09/30/2020
Interest Income		
Loans	\$16,238	\$16,653
Loan Fees	3,933	669
Investments	1,262	757
Fed Funds & Due from Banks	33	232
Total Interest Income	21,466	18,312
Interest Expense		
Deposits	1,371	2,468
Borrowings	937	969
Total Interest Expense	,	3,437
Provision For Loan Losses	1,395	1,819
Net Int. Income after P	rov. 17,764	13,056
Non-Interest Income		
Fees and Services Charges	236	214
Gains on Mortgages Sold	32	81
Investment Referral Fees	81	76
Other Fees and Income	613	532
Total Non-Interest Incor	ne 962	903
Non-Interest Expense		
Employee Compensation	7,276	6,406
Occupancy Expense	1,084	895
Advertising Expense	306	184
Equipment Expense	542	366
Outside Services	654	644
Other General Expense	1,694	1,632
Total Non-Interest Exp		10,126
Net Income before Taxes	7,171	3,832
Federal Income Taxes	1,261	728
Net Income	\$5,910	\$3,104
Earnings Per Share	\$3.00	\$1.56
Return on Average Asset	s 0.96%	0.59%
Return on Average Equit	y 11.48%	6.65%