Board of Directors

Larry Lueth - Chairman

Daniel Bitzer - Director

Eric Brown - Director

Joseph Calvaruso - Director

James DeKruyter - Director

lames DeMoss - Director

John M. Dunn -Director Emeritus

David G. Echelbarger - Director

David Holmes - Director

Ben Ipema - Director

Bill Manns - Director

Edward Montgomery - Director

Sondra Phillips - Director

John M. Schreuder - Chairman Emeritus

Virginia Seyferth - Director

Joshua Weiner - Director

Executive Team

Dan Bitzer - President & CEO

Jefra Groendyk - Executive Vice President & Senior Lender

Cindy Kole - Executive Vice President & **Chief Operating Officer**

Matt Morgan - Senior Vice President & Chief Financial Officer, Chief Technology Officer, Secretary & Treasurer

Steve Piper - Executive Vice President & Chief Credit Officer



Officers

Grea Accardo

Market President, Holland

Kelsey Bailey

Branch Manager, Downtown Kalamazoo

Patty Barnas Market President, Lansing

Brian Clark

Branch Manager, Woodbridge

Nick Conlev Commercial Banker

Sam Drelles Commercial Banker

Paige Gardner Credit Analyst

Chervl Germain

Controller Al Hoffman

Human Resources, Security, Training and Diversity, Equity & Inclusion Manager

Mike Hollander Market President, Grand

Rapids

Michelle Hoopman Branch Assistant, Grand

Rapids

Dustin Hopkins Commercial Banker

Rick Jackson

Commercial Banker

Melody Janetzke **Branch Administration**

Specialist

David Kistler Commercial Banker

Marcus Kole Commercial Banker

Lisa Kosak

Branch Manager, Holland

Dave Koster Commercial Banker

Deb Lang Marketing Manager

Nicole Lowcyzk **Treasury Management**

Specialist

Joe Ludy

Branch Manager, West Main

Chris Mars

Kalamazoo Commercial Banking

Group Manager

Jennifer Marsh Commercial Banker

Kim Melvin Private Banker

Brian Mick Commercial Banker

Dan Montes Commercial Banker

Sara Mottl

Loan Operations Specialist

Iennifer Nemecek, CTP Treasury Management & Deposit **Operations Manager**

Emily Newman Loan Operations Manager

Shaunna Padgett Chief Administrative Officer

Nickie Peters Facilities Manager

lesse Prins Commercial Banker

Beth Rowley

Deposit Operations Specialist

Iosh Schultz Commercial Banker

Charles Slauer Commercial Banker

Melanie Squires

Treasury Management & Branch Manager, Lansing

Amy Vervaras

Branch Manager, Grand Rapids

Kevin Waldie Compliance Manager

Jennifer Warning Credit Manager

Ashley Winn

Treasury Management Specialist

Henry Ziolkowski Consumer Credit Underwriter



Quarterly Report September 30, 2022

Kalamazoo **Portage Grand Rapids Holland** Lansing Traverse City (Loan Production Office)

Together, We are First.

Dear Shareholder:

Thank you for your continued relationship with First National Bank of Michigan "FNBM", your LOCAL community bank.

FNBM's total assets were \$944.5 million as of September 30, 2022, up 2.9% from June 30, 2022. As of September 30, 2022, year to date Net Income of \$5.5 million is 7.1% below last year's Net Income of \$5.9 million with Paycheck Protection Program "PPP" fee income decreasing \$2.9 million. PPP loans have reduced from \$55,273,000 to \$381,000 year over year. Thus far in 2022, we added \$1.5 million to the Loan Loss Reserve compared to last year's provision of \$1.4 million for future potential credit losses. Our first 9 months of Net Income before Income Tax Expense and Loan Loss Provision Expense, also known as Pre-Tax Pre-Provision ("PTPP"), decreased by 7.4% for 2022 to \$7.9 million from \$8.6 million for 2021. However, net of PPP income, our first 9 months core Pre-Tax Pre-Provision earnings grew 64% to \$7.5 million from \$4.6 million in 2021.

We recently began the process of upgrading our processing systems. We appreciate our customers patience and loyalty while we work through some issues related to the upgrade. During this time, FNBM employees have all worked hard to continue to provide the excellent customer service we have established.

The Office of the Comptroller of Currency ("OCC") recently completed a successful Safety and Soundness Examination for the period ending June 30, 2022. The satisfactory results of the Examination will be presented to our Board of Directors by the OCC at our December 8, 2022 Board Meeting.

"While banks are generally performing well and credit remains strong, the theme continues in that the fear of a recession and economic uncertainty is continuing to pressure bank stock values. During the third guarter of 2022, the NASDAQ Bank Index was down another 4% and the yearto-date index is down 21%. FNB continues to outperform the industry in terms of loan growth and margin expansion while maintaining strong capital, reserves, and asset quality. However, due to the uncertainty with financial markets, our stock value was held at \$53.50 per share as of September 30, 2022. This value was determined by Hovde Group whose appraiser was formerly with ProBank Austin. The Hovde Group is a leading financial advisory firm that provides a fullservice suite of investment banking, capital markets, and financial advisory services focused exclusively on the banking and thrift industry"

We appreciate that you have chosen and continue to place confidence in our Bank; your questions, comments and referrals are appreciated. Our success as a local community bank continues because of the loyalty and support of our customers and employees.

Together, we are First. Sincerely,

Daniel & Bitze

Daniel E. Bitzer President & CEO

Larry D. Lueth Chairman of the Board

CONSOLIDATED BALANCE SHEET (Unaudited) (in '000's)

Assets	09/30/2022	09/30/2021
Cash & Due from Banks	\$44,995	\$76,119
Investments	276,653	189,864
Loans	575,260	E16 07E
Commercial Loans PPP Loans	373,260	516,975 55,273
Residential Mortgage Loans Consumer & other loans	22,679 700	21,656 869
Gross Loans	599,019	594,773
Allowance for loan losses	(11,981)	(10,022)
Net Loans	587,039	584,752
Fixed Assets	10,106	6,287
Other Assets	25,711	20,101
Total Assets	\$944,503	\$877,121

Liabilities & Shareholders' Equity

\$450,980	\$367,952
264,733	219,117
128,739	140,306
31,400	73,100
8,046	4,888
883,899	805,363
17,534	18,836
54,800	46,769
5,488	5,910
(17,218)	244
60,604	71,758
\$944,503	\$877,121
	264,733 128,739 31,400 8,046 883,899 17,534 54,800 5,488 (17,218) 60,604

Our Locations:
269.349.0100 | 348 W. Michigan Ave., Kalamazoo
269.250.9960 | 5313 W. Main St., Kalamazoo
269.488.0290 | 2700 W. Centre Ave., Portage
616.242.6500 | 141 Ionia Ave., NW, Grand Rapids
616.251.1200 | 1 W. 8th St., Holland
517.319.8000 | 101 S. Washington Sq., Lansing
Northern Michigan Loan Production Office

CONSOLIDATED INCOME STATEMENT (Unaudited) (in '000's)

	For the 9 months ended 09/30/2022	For the 9 months ended 09/30/2021
Interest Income		
Loans	\$18,014	\$16,238
Loan Fees	1,527	3,933
Investments	2,555	1,262
Fed Funds & Due from Banks	321	33
Total Interest Income	22,418	21,466
Interest Expense		
Deposits	1,306	1,371
Borrowings	828	937
Total Interest Expense	2,134	2,308
Provision For Loan Losses	1,456	1,395
Net Int. Income after Pro	ov. 18,829	17,764
Non-Interest Income	263	236
Fees and Services Charges Gains on Mortgages Sold	17	32
Investment Referral Fees	76	81
Other Fees and Income	622	613
Total Non-Interest Income		962
Non-Interest Expense		
Employee Compensation	8,418	7,276
Occupancy Expense	1,124	1,084
Advertising Expense	382	306
Equipment Expense	386	542
Outside Services	913	654
Other General Expense	2,106	1,694
Total Non-Interest Expe	nses 13,329	11,555
Net Income before Taxes Federal I	ncome 6,478	7,171
Taxes	990	1,261
Net Income	\$5,488	\$5,910
Pre Tax Pre Provision	\$7,934	\$8,566
Earnings Per Share	\$2.72	\$ 2.92
Return on Average Asse	ts 0.79%	0.96%
Return on Average Equi		11.48%