

Quarterly Report

## Letter To Our Shareholders

Dear Shareholders,

On behalf of First National Bank of Michigan (FNBM), we appreciate your continued investment in our Bank.

FNBM's performance for Q1 2024 as of March 31, 2024, total assets stood at \$1.01 billion, representing a 6.2% increase from the same period last year. FNBM's year-to-date Net Income of \$1.38 million reflects a 13.4% growth compared to the previous year, showcasing our sustained financial strength and stability. First-quarter loans grew by 10.7% to \$7.31 million from March 31, 2023, while Deposits saw an increase of 4.1% to \$7.99 million. These achievements reflect the strength and vitality of FNBM in the ever-evolving banking landscape.

In addition to the Bank's financial performance, we are pleased to announce FNBM's strategic leadership succession plan, poised to usher in a new era of growth and prosperity for our Bank. Effective mid-Q2 2024, Chief Operating Officer (COO) Cindy Kole and Chief Credit Officer(CCO) Steve Piper will retire and transition to advisory roles within the Bank. Cindy Kole, with a 49-year banking career and a 7-year tenure as COO, has been instrumental in shaping FNBM's success. Similarly, Steve Piper, a distinguished figure in the banking community, has contributed immensely during his 8 years as CCO.

Stepping into these pivotal roles are Shaunna Padgett, Senior Vice President and now Chief Operating Officer, and Rick Jackson, Senior Vice President, and now Chief Credit Officer. Shaunna, leveraging her extensive experience and close collaboration with Cindy Kole, is well-positioned to lead as the Bank's new COO. Rick, with over 25 years of industry expertise and a seamless transition working closely with Steve Piper, assumes the responsibilities of CCO with confidence and vision.

Despite a rate environment that continues to challenge the industry, the Company's first-quarter financial results showed improved profitability compared to the prior four quarters. As of March 31, 2024, the value of FNBM stock was independently determined to be \$41.00 per share, which was the same value determined as of December 31, 2023. By comparison, in the first quarter of 2024, the NASDAQ Bank Index and KRE Regional Bank Index declined by 0.4% and 4.1%, respectively.

We remain committed to transparency and accessibility. Should you have any inquiries regarding FNBM stock, purchasing, or selling, please do not hesitate to contact Stena Buck, at 269-488-8858 or via email at sjbuck@fnbmichigan.bank.

In closing, we extend our sincere appreciation for your continued trust and confidence in FNBM. Together, we embark on this journey of growth, innovation, and community impact.

Sincerely,

Daniel E. Bitzer Larry D. Lueth
President & CEO Chairman of the Board

Together, We are First.

# Consolidated Balance Sheet (Unaudited) (in '000's)

Assets	03/31/2024	03/31/2023
Cash & due from banks	\$42,851	\$12,836
Investments	\$211,577	\$254,864
Loans		
Commercial loans	\$704,965	\$636,123
Residential mortgage loans	\$26,004	\$23,680
Consumer & other loans	\$521	\$828
Gross loans	\$731,490	\$660,630
Allowances for credit losses	(\$12,182)	(\$12,150)
Net loans	\$719,308	\$648,480
Fixed assets	\$6,227	\$6,417
Otherassets	\$30,793	\$29,394
Total assets	\$1,010,757	\$951,991
Liabilities &		
	03/31/2024	03/31/2023
Liabilities & Shareholders' Equity Demand deposits	03/31/2024 \$303,447	
Shareholders' Equity	10000 10000 10000	\$375,071
Shareholders' Equity  Demand deposits	\$303,447	\$375,071 \$218,533
Shareholders' Equity  Demand deposits  Savings deposits	\$303,447 \$236,048	\$375,071 \$218,533 \$168,422
Shareholders' Equity  Demand deposits  Savings deposits  Time deposits  Borrowings	\$303,447 \$236,048 \$260,450	\$375,071 \$218,533 \$168,422 \$117,750
Shareholders' Equity  Demand deposits  Savings deposits  Time deposits  Borrowings	\$303,447 \$236,048 \$260,450 \$130,850	\$375,071 \$218,533 \$168,422 \$117,750 \$6,786
Shareholders' Equity  Demand deposits  Savings deposits  Time deposits  Borrowings  Other liabilities  Total liabilities	\$303,447 \$236,048 \$260,450 \$130,850 \$7,419	\$375,071 \$218,533 \$168,422 \$117,750 \$6,786
Shareholders' Equity  Demand deposits  Savings deposits  Time deposits  Borrowings  Other liabilities  Total liabilities	\$303,447 \$236,048 \$260,450 \$130,850 \$7,419	\$375,071 \$218,533 \$168,422 \$117,750 \$6,786 \$886,563
Shareholders' Equity  Demand deposits  Savings deposits  Time deposits  Borrowings  Other liabilities  Total liabilities  Capital	\$303,447 \$236,048 \$260,450 \$130,850 \$7,419 \$938,214	\$375,071 \$218,533 \$168,422 \$117,750 \$6,786 \$886,563
Shareholders' Equity  Demand deposits  Savings deposits  Time deposits  Borrowings  Other liabilities  Total liabilities  Capital  Common stock	\$303,447 \$236,048 \$260,450 \$130,850 \$7,419 \$938,214	\$375,071 \$218,533 \$168,422 \$117,750 \$6,786 \$886,563 \$16,496 \$62,961
Shareholders' Equity  Demand deposits  Savings deposits  Time deposits  Borrowings  Other liabilities  Total liabilities  Capital  Common stock  Undivided profits	\$303,447 \$236,048 \$260,450 \$130,850 \$7,419 \$938,214 \$16,405 \$67,171 \$1,383	\$375,071 \$218,533 \$168,422 \$117,750 \$6,786 \$886,563 \$16,496 \$62,961 \$1,220
Shareholders' Equity  Demand deposits  Savings deposits  Time deposits  Borrowings  Other liabilities  Total liabilities  Capital  Common stock  Undivided profits  YTD net income	\$303,447 \$236,048 \$260,450 \$130,850 \$7,419 \$938,214 \$16,405 \$67,171 \$1,383	03/31/2023 \$375,071 \$218,533 \$168,422 \$117,750 \$6,786 \$886,563 \$16,496 \$62,961 \$1,220 (\$15,247) \$65,429

# Consolidated Income Statement (Unaudited) (In '000's)

For the 3 months ended 03/31/2024		For the 3 month ended 03/31/202
nterest Income		
Loans	\$10,208	\$8,243
Loan fees	\$266	\$222
Investments	\$894	\$1,014
Fed funds & due from banks	\$436	\$127
Total Interest Income	\$11,804	\$9,606
Interest expense		
Deposits	\$5,014	\$2,077
Borrowings	\$1,365	\$1,036
Total Interest expense	\$6,378	\$3,113
Provisions for credit losses	(\$38)	\$592
Net Int. Income after prov.	\$5,463	\$5,901
Non-Interest Income		
Fees and services charges	\$141	\$89
Mortgage Referral Fees	\$11	35,70
Investment referral fees	\$390	\$24
Other fees and Income	\$175	\$179
Total non-Interest Income	\$717	\$292
Non-Interest expense		
Employee compensation	\$2,860	\$3,007
Occupancy expense	\$372	\$396
Advertising expense	\$49	\$135
Equipment expense	\$124	\$135
Outside services	\$313	\$333
Other general expense	\$773	\$754
Total non-Interest expenses	\$4,491	\$4,760
Net Income before taxes	\$1,689	\$1,433
Federal Income taxes	\$306	\$213
Net Income	\$1,383	\$1,220
Earnings per share	\$0.70	\$0.61
Return on average assets	0.6%	0.5%
Return on average equity	7.7%	7.7%

### **Executive Team**

Daniel E. Bitzer
President &
Chief Executive Officer

Jefra Groendyk Executive Vice President & Senior Lender

Cindy Kole Executive Vice President & Chief Operating Officer

Matt Morgan Senior Vice President, Chief Financial Officer

Steve Piper Executive Vice President & Chief Credit Officer

### **Board of Directors**

Larry D. Lueth Chairman

John M. Schreuder Chairman Emeritus

Daniel E. Bitzer
Director

Eric V. Brown, Jr. Director Emeritus

Joseph Calvaruso Director

James DeKruyter Director

James S. DeMoss Director

David G. Echelbarger

David L. Holmes

Ben Ipema Director

Bill Manns Director

Rachel S. Michaud

Edward B. Montgomery Director

> Sondra K. Phillips Director

Ginny Seyferth Director

Joshua T. Weiner

#### Officers

Greg Accardo Market President, Holland

Louise Almeida BSA Compliance Specialist

> Sara Amy Residential Lender

Kelsey Bailey Branch Administration Manager

Patty Barnas Market President, Lansing

Jason Candelaria Facilities & Equipment

Brian Clark Branch Manager, Woodbridge

> Nick Conley Credit Manager

Sam Drelles

Eric French Branch Manager, Downtown Kalamazoo

> Paige Gardner Credit Analyst

Cheryl Germain

Jerry Hinga Assistant Branch Manager

Mike Hollander Market President, Grand Rapids

> Dustin Hopkins Commercial Banker

Rick Jackson Senior Credit Officer

Melody Janetzke Branch Administration Specialist

> Marcus Kole Commercial Banker

Lisa Kosak Branch Manager, Holland

> Deb Lang Marketing Manager

Nicole Lowcyzk Treasury Management Specialist

Joe Ludy Branch Manager, West Main Chris Mars
Kalamazoo Commerdal Banking
Group Manager

Jennifer Marsh Commercial Banker

Kim Melvin Private Banker

Brian Mick Commercial Banker

Kirstyn Monroe Commercial Banker

Dan Montes

Sara Mottl Loan Operations Specialist

Emily Newman Loan Operations Manager

Shaunna Padgett Chief Administrative Officer

Nickie Peters Facilities Manager, Security Officer

> Jesse Prins Commercial Banker

Laura Reyna Human Resources, Training & Diversity, Equity & Inclusion Manager

> Tonya Schmitt Branch Assistant

Josh Schultz

Charles Slauer Commercial Banker

Melanie Squires Treasury Management & Branch Manager, Lansing

Olivia Urwiller Portfolio Manager

Amy Vervaras Branch Manager, Grand Rapids

Kevin Waldie Compliance Manager & Information Security Officer

Ashley Winn Treasury Management Specialist

#### **FNBM Branch Locations**



Grand Rapids 141 Ionia Ave. N.W. Grand Rapids, MI 49503



Holland 1 West 8th St. Holland, MI 49423



Kalamazoo 348 W. Michigan Ave. Kalamazoo, Mi 49007



Kalamazoo West 5313 W. Main St. Kalamazoo, MI 49009



Lansing 101 S. Washington Square Lansing, Mi 48933



Portage 2700 W. Centre Ave. Portage, MI 49024

fnbmichigan.bank Local Commercial and Personal Banking

Kalamazoo | Portage | Grand Rapids | Lansing | Holland | Traverse City (Loan Production Office)

